

# CHINA VENTURE CAPITAL & PRIVATE EQUITY SEMI-ANNUAL FORUM 2008

Venue: Hyatt Regency Hangzhou, China Date: 9-10 July, 2008

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Agenda



July 8, 2008 (Tuesday)

- 2:00 pm-6:00 pm **Conference Registration**
- 6:00 pm-6:30 pm **Cocktail Registration**
- 6:30 pm-8:30 pm **Welcome Cocktail Reception** -- Sponsored by Walden International (Invitation only) Venue: Ballroom I, Level B2  
**Speech: Yimin Zimmerer**, Walden International, Managing Director

July 9, 2008 (Wednesday)

- 7:30 am-8:00 am **Early Morning Networking Break**
- 8:00 am-9:00 am **Conference Registration**
- 9:00 am-9:05 am **Welcome Remarks**  
**John Dean**, Zero2IPO Group, Chairman
- 9:05 am-9:20 am **Opening Address**  
**Qi Cai**, HangZhou Municipal People's Government, Mayor
- 9:20 am-9:35 am **Keynote speech**  
**Shangzhi Wu**, CDH Ventures, Managing Partner
- 9:35 am-9:55 am **Keynote speech**  
**Gavin Ni**, Zero2IPO Group, Founder, CEO & President
- 9:55 am-11:15 am **Session 1: Venture Capital: Calm pondering over the unprecedented prosperity**
- How to explore the new opportunity of laws, regulations and policies for venture capital industry? How to grasp the new development trend?
  - Under the circumstances of weak US dollar, how to maintain fast development of Chinese economy? Where is the turning point?
  - Will the spread of subprime lending crisis influence Chinese VC investors?
  - Will the localization of VC continue? What is the new development in the market pattern?
  - Is the launch of GEM a feast & binge, or new challenge?
- Moderator: Danny Lui**, Zero2IPO Group, Vice Chairman
- Hao Chen**, Legend Capital, Managing Director, Head of Investment  
**Tao Feng**, NewMargin Ventures, Managing Partner  
**Haitao Jin**, Shenzhen Capital Group Co.Ltd (SCGC), Chairman  
 Shenzhen Venture Capital Association, Deacon  
**Hugo Shong**, IDG VC, Founding General Partner  
**Kathy Xu**, Capital Today, Founder & Managing Partner  
**Andy Yan**, SAIF Partners, Managing Partner
- 11:15 am-12:15 pm **Session 2: Private Equity: PE in China**
- With PE sweeping the global market and scoring new records, what is the future development path and direction for China?
  - What will the appearance of PE funds in large quantities bring to China? How could foreign private equity funds land in China?
  - Discussions over problems facing the development of industry investment fund and possible solutions;
  - How to adjust and optimize investment strategies under new circumstances?
- Moderator: Steven Ji**, Sequoia Capital China, Director
- Dan Kiang**, Merrill Lynch (Asia Pacific) Limited, Director (Corporate Principal Investments Group)  
**Kevin Wang**, Natixis Private Equity Asia Capital ("NPEAC"), Managing Partner  
**Stella Yang**, TPG Growth Fund, Executive Director  
**Min Zhu**, Cybernaut Capital, Chairman

12:15 pm-1:30 pm

**Business Luncheon** -- Sponsored by Intohotel

**Speech: Min Zhao**, Party Secretary of Xiacheng Dist., Hangzhou Municipal Government  
**Yongdan Xiang**, Governor of Xiacheng Dist., Hangzhou Municipal Government

### Hotspot Investment Industry Perspective

1:30 pm-2:30 pm

#### Session 3: Current investment development and opportunity for TMT industry

- With the new investment heat for E-business, which kind of enterprise will become the focus for investors?
- Facing with China, the largest mobile market in the world, what does the invasion of Internet platform mean?
- What kind of investment opportunities will the upcoming of digital Olympics and 3G & 4G times bring with?
- Will the launching of the new media festa be a price of cheese or pie?
- Analysis on the future investment trend of TMT industry.

**Moderator: Sonny Wu**, GSR Ventures, Founder & Managing Director

**Brian Ann**, KTB Investments, Executive Director in Beijing Office

**JP Gan**, Qiming Venture Partners, Managing Director

**Kuantai Yeh**, Intel Capital China, Chief Representative

**Ted Zhang**, DerbySoft Co. Ltd., CEO

**Jianhuan Zhu**, JAFCO Asia, Managing Director, Co-Head of China South

2:30 pm-3:30 pm

#### Session 4: Current investment development and opportunity for clean tech and environmental protection industry

- Among the new cleaning technologies, such as hybrid power, photovoltaic, wind energy, water treatment, waste treatment, which areas is more attractive for investors?
- Besides the support from government policies and principles, what kind of market space will the concept of sustainable development bring to the clean technological industry?
- What kind of problems should be emphasized at the interface between clean tech and consumer market? What are the challenges facing the industrial linkage and technical circle?
- Under the circumstances of serious homogeneity, low market concentration and imperfect industrial structure, how could environmental protection companies excel?
- Estimate on the future investment trend of clean tech industry.

**Moderator: Don Ye**, Tsing Capital, Managing Partner

**Yan Huang**, CDH Ventures, General Partner

**Max Yao**, Focused Photonics, Inc.(FPI), Chief Executive Officer

**David Yuan**, Redpoint Ventures, Partner and head of China

**Forrest Zhong**, KPCB China, Founding Partner

TDF Capital, Managing Director & General Partner

**Robert Zhou**, Northern Light Venture Capital, Managing Director

**Joe Zhou**, Keytone Ventures, Founder & Managing Partner

3:30 pm-4:00 pm

**Coffee Break**

4:00 pm-5:00 pm

#### Session 5: Current investment development and opportunity for Bio/Healthcare industries

- Investment hotspot and trend for Bio/Healthcare industries in 2008;
- What kind of investment opportunities does the new health care reform bring to Bio/Healthcare industries?
- Investment environment, policy direction, problems and confusions of the Bio/Healthcare industries;
- Will the continuous IPO of healthcare industry and the concentration of investors bring about capital bubble?
- Analysis on successful investment cases in the bio/healthcare industries: What are the attractions for investors?

**Moderator: Xiaodong Jiang**, NEA China, Managing Director

**Xiaowen Liang**, Tianren Company, President

**Sitong Sheng**, HYK gene technology company limited, Founder & CTO

**Zhi Yang (Ph.D.)**, BioVeda China, Founder, Chairman & Managing Partner

**Chika Yoshinaga Yao**, Sofinnova Partners, Vice President Asia

**Lee Zhang**, iKang Guobin Healthcare Group, Chairman & CEO

5:00 pm-6:00 pm

#### Session 6: Current investment development and opportunity for traditional industry and service industry

- With the mild inflation and consumption growth brought by interest-increase, what are the new opportunities facing the consumer industry?
- How long will the consumer industry investment opportunity brought with the Olympic economy last? Are there any other derived opportunities?

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- Reform and trend analysis of the business pattern of consumer industry;
- What are the new situation and changes in 2008 for the investment opportunities of resource projects, such as water, oil and grain?

**Moderator: Daniel R. Quon**, SVB Global, Managing Director - Asia

**Ron Cao**, Lightspeed Venture Partners, Managing Director

**Leo Liu**, Chang'an Capital, Co-founder and Managing Partner

**Tim Gong**, SIG Asia Investment LLC, Managing Director

**Dong Lin**, Intohotel, Chairman

**Alan Song**, SoftBank China Venture Capital, Managing Partner

**Yongqi Zhang**, Global Education & Technology Group, CEO & President

**Edward Zhou**, New Horizon Capital, Director

6:00 pm-6:30 pm

**Cocktail Registration**

6:30 pm-8:30 pm

**Networking Cocktail Reception** -- Sponsored by Capital Today (Invitation only) Venue: Ballroom I, Level B2

**Speech: Baoma Wen**, Capital Today, General Partner

### July 10, 2008 (Thursday)

7:30 am-8:00 am

**Early Morning Networking Break**

8:00 am-9:00 am

**Conference Registration**

9:00 am-10:00 am

**Session 7: Challenges for exit and opportunities for GEM**

- Which will become the major investment exit channel, overseas listing or domestic listing?
- How should different kinds of enterprises choose different capital market, in order to achieve the best financing and exit effect?
- How to grasp the best opportunity to exit? What are the tips for choosing the method and location of exit?
- What is the attraction of China's GEM enterprises planned to be listed? What influence will it have on the capital market pattern?
- Detailed issues need to be focused on during high quality IPO issuance.
- Analysis on overseas and domestic listing strategy and forecast for Chinese enterprises in 2008

**Moderator: Bing Xiao**, Shenzhen Fortune Capital (limited partnership), Managing Partner  
Shenzhen Fortune Venture Capital Co., Ltd., Deputy-Director  
Shenzhen Fortune VC Fund Management, President

**Yuemeng Chen**, Zhejiang Zheshang Venture Capital Co., Ltd., Senior Partner & President  
Zhejiang Zheshang Investment Managements Co.,Ltd., Chairman

**Liang Dong**, Jiangsu Govtor Ventures Management Company, Executive Vice President

**Liji Gu**, China Merchants Technology Holdings Co., Ltd, Chairman

**Tina Ju**, KPCB China & TDF Capital, Founding & Managing Partner

**Hua Yao**, Suzhou Venture Group, Vice President

China Singapore Su Zhou Industrial Park Ventures CO.,LTD., President

10:00 am-11:00 am

**Session 8: Strategies and Plans of Overseas IPO**

- Current situation and development trends for China enterprises going public overseas?
- Comparison of several channels for Chinese enterprises to enter international capital markets: How to find one right way?
- During overseas IPO, which issues needed to be solved, including legal procedures and solutions?
- How to formulate a perfect funding strategy and plan for enterprise re-structuring and going public overseas?

**Moderator: Frank Y. C. Lyn**, PricewaterhouseCoopers, China Markets Leader

**Leiming Chen**, Simpson Thacher & Bartlett LLP, Partner, Hong Kong Office

**Fang Fang**, JPMorgan China, CEO & Managing Director

**Claudia Fan Munce**, IBM Venture Capital Group, Managing Director  
IBM Corporate Strategy, Vice President

**Joe Tian**, DT Capital Partners, Founding Managing Partner

**Jian Xie**, JA Solar, Director of Corporate Investment

11:00 am-11:15 am

**Coffee Break**

11:15 am-12:15 pm

**Session 9: Investment trend and strategy for RMB fund**

- How will the rising of RMB fund influence China's VC pattern? Model, return and risks.
- During the development and exploration of RMB fund, what kind of obstacles should be overcome?

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- Compared with foreign currency fund, what are the unique advantages of RMB funds? How to optimize the investment strategy?
- What are the more feasible modes for foreign VCs to establish RMB fund?
- Is there any possible for mutual cooperation and benefit between RMB fund and foreign currency fund?

**Moderator: Nengguang Wang**, Legend Capital, Managing Director, CFO

**Wei Chen**, Shenzhen Oriental Fortune Capital CO., LTD, Chairman  
OFC Fund, General Partner

**York Chen**, iD TechVentures Ltd., President & Managing General Partner

**Zheng Qiu**, Zhe Jiang Silicon Paradise Venture Group Limited Company, Vice President  
Zhe Jiang Silicon Paradise Jointed Investment Limited Company, Chairman

**Yonghong Xu**, Hightech ChuangXin Venture Capital Co., Ltd, Chief Partner

**Jeffrey Zeng**, Kaixin Investment, Managing Partner

**Alex Zheng**, Shenzhen Cowin Venture Capital Co., Ltd., Chairman  
Shenzhen Nanhai Capital (LP), Managing Partner

Shenzhen Venture Capital Association, Vice Chairman

**Xiangwei Zheng**, Hangzhou Investment Holdings Co., LTD, Chairman

Hangzhou industrial & Commercial Trust Co., Ltd., Chairman

12:20 pm-1:50 pm

**Business Luncheon** -- Sponsored by Legend Capital

**Speech: Richard Li**, Legend Capital, Managing Director, Heads of Shanghai Office

1:50 pm-2:00 pm

**Awarding Ceremony Registration**

2:00 pm-2:15 pm

**Keynote Speech**

**Gavin Ni**, Zero2IPO Group, Founder, CEO & President

2:15 pm-3:00 pm

**Session 10: VC investment and fast growth of enterprises**

- How should emerging enterprises make development strategy? How to make the management and financial planning for emerging enterprises?
- How to promote enterprise team building and value with the presence of VCs?
- How could the VCs and entrepreneur negotiate? What are the key issues during fundraising?
- How to build mutual trusting and cooperative relationship between VCs and entrepreneurs?

**Moderator: Hope Chen**, DFJ China, Partner & Head of DFJ China

**Jixun Foo**, GGV Capital (Shanghai Office), Managing Partner

**Hurst Lin**, DCM, General Partner

**Lisa Lo**, CID Group, Partner

**Peixin Xu**, Beijing redbaby Info-tech co.,Ltd, Founder, Director & CEO

**Xiangdong Zhang**, 3G.cn, President & Cofounder

**Yimin Zimmerer**, Walden International, Managing Director

3:00 pm-5:30 pm

**Awarding Ceremony of Zero2IPO Venture 50**